

Please refer to the Notes section located at the end of this Historical Investment Return document for the Universal Life Plans and their guaranteed maximum BMO Life Assurance Company management fees for each of the investment account types listed below.

**MARKET INDEXED ACCOUNTS**

| <b>BMO Insurance</b>                               | <b>1 Month</b> | <b>3 Month</b> | <b>6 Month</b> | <b>1 Yr</b> | <b>3 Year</b> | <b>5 Year</b> | <b>10 Year</b> |
|--|----------------|----------------|----------------|-------------|---------------|---------------|----------------|
| BMO Insurance Aggressive Market Port Indexed Acct  | 4.76%          | 3.47%          | 5.39%          | 24.58%      | 17.26%        | 12.77%        | 11.67%         |
| BMO Insurance Balanced Market Portfolio Indexed Ac | 3.04%          | 2.27%          | 3.52%          | 16.42%      | 12.40%        | 8.72%         | 8.27%          |
| BMO Insurance Conservative Market Port Indexed Acc | 0.11%          | -0.32%         | 9.51%          | 1.83%       | 3.48%         | 1.19%         | 1.81%          |
| BMO Insurance Growth Market Portfolio Indexed Acct | 3.90%          | 2.84%          | 4.40%          | 20.40%      | 14.81%        | 10.69%        | 9.98%          |

\* These are legal trademarks and do not indicate that BMO Life Assurance Company's Universal Life plans or InvestmentPRO is sponsored, endorsed sold or promoted by the trademark owners.

**MANAGED PORTFOLIO INDEXED ACCOUNTS**

| <b>AGF Investments Inc.</b>                        | <b>1 Month</b> | <b>3 Month</b> | <b>6 Month</b> | <b>1 Yr</b> | <b>3 Year</b> | <b>5 Year</b> | <b>10 Year</b> |
|--|----------------|----------------|----------------|-------------|---------------|---------------|----------------|
| AGF Elements Balanced Portfolio Mutual Fund Series | 3.31%          | 2.10%          | 3.87%          | 15.46%      | 9.99%         | 6.02%         | 5.89%          |
| AGF Elements Global Portfolio Mutual Fund Series   | 6.10%          | 3.61%          | 5.91%          | 25.43%      | 16.20%        | 10.42%        | 9.51%          |
| AGF Elements Growth Portfolio Mutual Fund Series   | 4.74%          | 2.95%          | 5.25%          | 21.34%      | 13.37%        | 8.48%         | 7.86%          |
| <b>BMO Investments Inc.</b>                        | <b>1 Month</b> | <b>3 Month</b> | <b>6 Month</b> | <b>1 Yr</b> | <b>3 Year</b> | <b>5 Year</b> | <b>10 Year</b> |
| BMO SelectTrust Balanced Portfolio Advisor Series  | 4.34%          | 1.59%          | 2.61%          | 15.47%      | 11.09%        | 6.05%         | 5.81%          |
| BMO SelectTrust Equity Growth Portfolio Advisor Sr | 6.66%          | 3.36%          | 4.94%          | 24.75%      | 16.63%        | 10.52%        | 9.48%          |
| BMO SelectTrust Growth Portfolio Advisor Series    | 6.00%          | 2.93%          | 3.99%          | 20.99%      | 14.37%        | 8.52%         | 7.86%          |
| BMO SelectTrust Income Portfolio Advisor Series    | 2.18%          | 0.45%          | 0.83%          | 7.54%       | 5.80%         | 1.96%         | 2.52%          |
| <b>CI Global Asset Management</b>                  | <b>1 Month</b> | <b>3 Month</b> | <b>6 Month</b> | <b>1 Yr</b> | <b>3 Year</b> | <b>5 Year</b> | <b>10 Year</b> |
| CI Portfolio Series Balanced Growth Fd Sr A        | 3.23%          | 2.40%          | 4.62%          | 19.38%      | 12.71%        | 7.32%         | 7.26%          |
| CI Portfolio Series Conservative Balanced Fd A     | 2.22%          | 1.52%          | 3.07%          | 13.56%      | 9.28%         | 5.12%         | 5.31%          |
| CI Portfolio Series Maximum Growth Fd Sr A         | 7.75%          | 1.98%          | -3.44%         | 25.79%      | 16.19%        | 9.82%         | 9.48%          |
| <b>Counsel Portfolio Services Inc</b>              | <b>1 Month</b> | <b>3 Month</b> | <b>6 Month</b> | <b>1 Yr</b> | <b>3 Year</b> | <b>5 Year</b> | <b>10 Year</b> |
| Counsel All Equity Portfolio Series A              | 5.09%          | 2.77%          | 2.19%          | 15.32%      | 10.99%        | 6.36%         | 6.71%          |
| Counsel Balanced Portfolio Series A                | 3.27%          | 1.55%          | 1.06%          | 10.22%      | 7.59%         | 4.00%         | 4.41%          |
| Counsel Growth Portfolio Series A                  | 4.34%          | 2.27%          | 1.71%          | 12.90%      | 9.36%         | 5.26%         | 5.61%          |
| <b>Franklin Templeton Investments</b>              | <b>1 Month</b> | <b>3 Month</b> | <b>6 Month</b> | <b>1 Yr</b> | <b>3 Year</b> | <b>5 Year</b> | <b>10 Year</b> |
| Franklin Quotential Balanced Growth Port A         | 3.48%          | 2.17%          | 3.20%          | 16.62%      | 10.69%        | 6.25%         | 5.89%          |
| Franklin Quotential Diversified Equity Port A      | 6.53%          | 3.14%          | 4.05%          | 25.71%      | 15.97%        | 9.65%         | 9.34%          |
| Franklin Quotential Growth Portfolio A             | 4.63%          | 3.16%          | 4.69%          | 22.26%      | 13.74%        | 8.64%         | 7.69%          |
| <b>Invesco Canada Ltd.</b>                         | <b>1 Month</b> | <b>3 Month</b> | <b>6 Month</b> | <b>1 Yr</b> | <b>3 Year</b> | <b>5 Year</b> | <b>10 Year</b> |
| Invesco Canadian Premier Balanced Class A          | 4.24%          | 3.95%          | 7.05%          | 23.20%      | 14.07%        | 8.92%         | 6.58%          |
| Invesco Maximum Growth Portfolio CI A              | 6.17%          | 3.34%          | 5.61%          | 25.00%      | 14.35%        | 6.94%         | 7.07%          |

Past performance is no guarantee of future performance. Information contained in this document is for illustrative purposes only and is subject to change without notice. The contents of this profile are provided for informational and educational purposes and are not intended to provide investment, tax or legal advice. While every effort has been made to provide accurate and complete information, BMO Life Assurance Company and Fundata Canada will not be held liable for any inaccuracies, errors or omissions in the information provided.

Data provided by Fundata

**Notes:**

All returns are historical annual compounded total rates of return and reflect changes in yield and distribution reinvested. The Accounts credit an interest amount mirroring the percentage change in value of a specified market index, adjusted for currency fluctuations, or of a specified underlying investment, less a BMO Life Assurance Company daily management fee. The BMO Life Assurance Company management fee will be deducted from the returns and will be reflected in the policyholders' fund value.

The guaranteed maximum BMO Life Assurance Company management fee on each account type is listed below, by product. Refer to your policy contract for details.

|                                    | <b>Life Provider</b> | <b>Life Provider (Low Fees)</b> |
|------------------------------------|----------------------|---------------------------------|
| Managed Portfolio Indexed Accounts | 2.50%                | 1.25%                           |
| Market Portfolio Indexed Accounts  | 3.25%                | 2.00%                           |

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